

Message Text

PAGE 01 KUWAIT 02131 200144 Z

64

ACTION PM-07

INFO OCT-01 NEA-10 ADP-00 CIAE-00 INR-10 NSAE-00 RSC-01

EUR-25 RSR-01 /055 W

----- 001463

R 191215 Z JUN 73

FM AMEMBASSY KUWAIT

TO SECDEF

INFO SECSTATE WASHDC 6933

CNO

CSAF

DA

USCINCEUR

C O N F I D E N T I A L KUWAIT 2131

FOR DSAA FROM HOENIG

E. O. 11652: GDS

TAGS: MASS KU

SUBJECT: KUWAIT DEFENSE MODERNIZATION

1. FOLLOWING IS CURRENT STATUS TECHNICAL NEGOTIATIONS WITH GOK, GROUPED IN FOUR CATEGORIES BASED ON OUR EVALUATION OF POTENTIAL FOR COMPLETION (EXCELLENT, FAIR, DOUBTFUL AND UNKNOWN).

A. CATEGORY I (EXCELLENT)

(1) F-8 H AIRCRAFT (\$67.3 M) : INFORMED BY KAF THAT THERE ARE NO MORE TECHNICAL QUESTIONS. BASE VALUE INCLUDES COST OF MODIFIED NAVCOMM CONFIGURATION - TO RETAIN TACAN. IF SIGNED, SHOULD HAVE SITE SURVEY AT EARLY DATE.

(2) ECM EQUIPMENT (\$5.5 M): PACKAGE OFFERED INCLUDES FULL SET FOR EA. -/C PLUS 6 SPARES. KAF MAY DESIRE TO REDUCE QUANTITY. (THEY ARE IGNORANT IN THIS AREA, BUT LISTENED CAREFULLY TO CDR WRIGHT)
CONFIDENTIAL

PAGE 02 KUWAIT 02131 200144 Z

(3) TRAINING DEVICES: WST & MOCKUP PANELS (\$7.36 M): PURCHASE OF WST IS VIRTUALLY ASSURED PROVIDED F-8' S SELL. POSSIBLY AFRAID OF PRICE OF NAMT PANELS. (THIS L/ O WILL BEAR SOME COST REDUCTION IF REQUIRED). BOTH ITEMS ARE NECESSARY FOR PROGRAM

SUCCESS.

(4) F-8 H ORDNANCE (VALUE UNKNOWN): VALUE AND QUANTITIES OF MATERIAL UNKNOWN. WAITING FOR INFORMAL KAF INPUT SO THAT L/ O' S MAY BE REVISED.

(5) UH- IN HELICOPTER (\$14.5 M): ONCE PRESENTED, THIS L/ O NEVER DISCUSSED - PROBABLY DUE TO SIMILARITY WITH AUGUSTA 205/6. FEEL SOME DISCUSSION WOULD BE HELPFUL TO DETERMINE WHEN, IF ANY, SPECIAL PURPOSE KITS DESIRED.

(6) ADVANCED PILOT TRAINING (\$0.9 M): KAF HAS L/ O IN HAND, THEY APPEARED SOMEWHAT SURPRISED BY COST TO TRAIN 11 MEN, BUT THEY WANT THIS TRAINING.

(7) ENLISHED TRAINING (\$2.5 M): L/ O PREPARED BUT NOT PRESENTED. TO BE PRESENTED WITH OFFICER TRAINING L/ O (NEXT ITEM)

(8) OFFICER TRAINING (\$10.5 M): L/ O IN PREPARATION. AWAITING LTV INPUT.

(9) TOW MSL SYS (\$10.7 M) ORIGINAL OFFER OF 1620 MISSILES (VALUE \$9.638 M) INCREASED TO 1800 MISSILES AT KAF REQUEST. EARLY DELIVERY OF FIVE LAUNCHERS AND 180 MISSILES IS BEING OFFERED FOR SEPT 1973 DELIVERY WITH REMAINING DELIVERIES BETWEEN AUG 75 AND MAR 76. THE REVISED CASE INDICATING AMENDED CASE VALUE AND DELIVERY SCHEDULE WILL BE PROVIDED TO KAF ON 18 JUN 73.

(10) SITE SURVEYS (\$11.4 M) L/ O FOR STRATEGIC COMMUNICATIONS PROVIDED KA WITHOUT DISCUSSION. L/ O FOR ENGINEER SURVEY OF AIRFIELD, AIR BASE AND JOC TO BE PROVIDED KAF ON 19 JUN.

(11) MOTORCYCLES (\$0.70) L/ O PRESENTED WITH MINIMUM DISCUSSION AND APPEARS ACCEPTABLE TO KA.

(12) ENGINEER EQUIPMENT (\$3.8) L/ O PRESENTED WITH DETAIL EXPLANATION OF ITEM CHARACTERISTICS. KA INDICATED THEY HAD CONSIDERABLE GOOD EXPERIENCE WITH CATERPILLER EQUIPMENT AND WISHED TO CONTINUE WITH THIS COMPANY' S PRODUCTS. SOME ROAD ROLLERS AND CRANES ARE NOT MADE BY CATERPILLER, HOWEVER, KA REQUESTED ANY US COMPANY PRODUCT WITH US ARMY CONSIDERS TO BE EQUAL IN PERFORMANCE TO CATEPILLER.

(13) SPECIAL AND GENERAL PURPOSE VEHICLES (\$109;5 M) LD TEN L/ O' S PRESENTED FOR VEHICLES (1/4 TON TRK, AMBULANCES, ALL TRAILERS, AND FUEL TRKS) AND WERE INDICATED AS ACCEPTABLE TO KA. FOUR OTHER L/ O' S (VALUE \$16.967) COVERING 2 1/2 TON MULI- FUEL ENGINE
CONFIDENTIAL

PAGE 03 KUWAIT 02131 200144 Z

CARGO TRKS WERE SUSPENDED BY KA PENDING ADVICE BY US ARMY THAT A 5- TON DIESEL ENGINE M800 SERIES TRUCKS PROCUREMENT ORDER WILL BE MADE IN AUGUST, 1973. THE US ARMY BUY WILL DEPEND UPON RECEIVING WORLD- WIDE ORDERS TALLING 2,400 VEHICLES. THE KA HAVE STRONG PREFERENCE FOR THE M800 SERIES TRKS, AND DESIRE TO WAIT UNTIL AFTER THE AUGUST DATE TO MAKE A DECISION ON THESE VEHICLES.

(B) CATEGORY II (FAIR)

(1) M60 A1 TANK & TANK AMMO (\$88.4 M) KA REQUESTED OFFER BE INCREASED FROM 100 EA (VALUE \$40.914) TO 165 EA. A KUWAITI TEAM OF ORDNANCE OFFICERS VISITED EUROPE IN APRIL FOR A TANK DEMONSTRATION AND TO MAKE COMPARISON STUDIES BETWEEN THE UK CHIEFTAIN,

FRENCH AMX-30 AND THE US M60 A1. FROM REMARKS MADE BY THE TEAM, IT APPEARS THAT THE KUWAITI BELIEVE THEY DID NOT RECEIVE A COMPREHENSIVE DEMONSTRATION SINCE LIMITATIONS ON THE FIRING RANGE PRECLUDED MAXIMUM RANGE FIRING, THE TANKS WERE NOT INSTALLED WITH ADD- ON STABILIZATION KITS WHICH WAS A MAJOR ITEM OF INTEREST, AND THE KUWAITI OFFICERS ONLY WITNESSED AND DID NOT ACTUALLY FIRE THE TANKS THEMSELVES. THE PRESENT TEAM PROVIDED A DETAILED PICTORIAL AND ORAL PRESENTATION ON TANK CAPABILITIES WITH PARTICULAR EMPHASIS ON M60 A1' S CAPABILITY TO EXCELL IN DESERT CONDITIONS. A SECOND INFORMAL DISCUSSION, WHICH SEEMED TO BE MORE RESPONSIVE AND MORE ACCEPTED BY KUWAITI ORDNANCE OFFICERS, APPEARED TO OVERRIDE THE INITIAL REACTION TO THE DEMONSTRATION. THE KUWAITI' S INDICATE THAT A TECHNICAL COMPARISON REPORT ON ALL TANKS WILL BE FORWARDED TO C/ S FOR APPROVAL AND THEN TO MOD FOR SIGNATURE. WE WERE TOLD THAT M60 A1 TANK HAD 80 PERCENT CHANCE OF BEING ACCEPTED.

(2) CONTRACTOR IN- COUNTRY MAINTENANCE (\$10.5 M): L/ O PREPARED BUT NOT PRESENTED. ACCEPTANCE HERE KEYED TO F-8' S. KAF IE EXAMINING CONTRACTOR' S PROPOSAL FOR PERSONNEL REQUIREMENTS AND JOB DESCRIPTIONS. WILL BE PRESENTED AT TIME OF LTV PROPOSAL DISCUSSIONS.

(3) AIR DEFENSE RADAR (\$9.1 M): KAF APPARENTLY CONVINCED OF TECHNICAL SUPERIORITY OF US RADARS. HOWEVER, WESTINGHOUSE PLAY HAS MUDDIED THE WATER. RECENTLY CONDUCTED SITE SURVEY MAY BE IMPORTANT IN SWINGING RADAR BUY TO US VICE FR/ UK. MAY DESIRE TO BUY THREE VICE TWO. TPS-43 L/ O WILL BE PRESENTED WHEN RECEIVED.

(4) RADIOS (VALUE UNKNOWN) WHEN THIS TEAM REQUESTED INFORMATION ON TYPES OF VEHICLES, THE 462 EA VRC-46 AND 47 RADIOS WERE CONFIDENTIAL

PAGE 04 KUWAIT 02131 200144 Z

TO BE INSTALLED, THE KA WERE UNAWARE OF THE REQUIREMENT. NO INFORMATION HAD BEEN PROVIDED THE KA SIGNAL. THIS L/ O HAS BEEN SUSPENDED PENDING RECEIPT OF C/ E PUBLICATIONS AND INFO ON US RADIOS ALREADY REQUESTED FROM US.

(C) CATEGORY III (DOUBTFUL)

WHEELED ARMORED CAR - CADILLAC GAGE (UNKNOWN VALUE) THE KA HAS UK ARMORED CARS AND BEFORE A DECISION IS MADE ON FUTURE PURCHASES, KA REQUESTED A DEMONSTRATION OF US WHEELED APC' S. CADILLAC- GAGE HAS A 20 MM APC NOW IN SAUDI ARABIA AND IS BEING ASKED TO EXPEDITE ARRIVAL IN KUWAIT. AT THE MOMENT, NO OFFER CAN BE MADE UNTIL THE KUWAITI ARMORED OFFICERS SEE THE VEHICLE AND DECIDE UPON VEHICLE CONFIGURATION, WEAPONS, ON- VEHICLE EQUIPMENT, COMMUNICATIONS AND SUPPORT.

(D) CATEGORY IV (UNKNOWN)

(1) TECHNICAL ADVISORY SERVICES (\$1.0 M): NO DISCUSSION OF THIS CASE TO PROVIDE FUNDING BASE FOR AD HOC TECHNICAL ADVISORY SERVICES, AS REQUESTED BY KAF.

(2) HAWK MSL SYS (\$83.9 M) CASE PRESENTED TO KAF MID- APRIL AND IS STILL VALID. UNDERSTAND THROUGH KUWAIT ARMY SOURCE THAT A TEAM HAS BEEN DISPATCHED TO UK AND FRANCE TO COMPARE HAWK WITH

RAPIER AND CROTALE SYSTEMS. AS MORE INFORMATION IS OBTAINED
CATEGORY WILL BE CHANGED.
STOLTZFUS

CONFIDENTIAL

<< END OF DOCUMENT >>

Message Attributes

Automatic Decaptioning: X
Capture Date: 10 MAY 1999
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 19 JUN 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: collinp0
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973KUWAIT02131
Document Source: ADS
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: n/a
Film Number: n/a
From: KUWAIT
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19730635/abqcefrk.tel
Line Count: 168
Locator: TEXT ON-LINE
Office: ACTION PM
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 4
Previous Channel Indicators:
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: collinp0
Review Comment: n/a
Review Content Flags:
Review Date: 02 JAN 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <02-Jan-2002 by boyleja>; APPROVED <25 FEB 2002 by collinp0>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: <DBA CORRECTED> jms 980217
Subject: KUWAIT DEFENSE MODERNIZATION
TAGS: MASS, KU
To: SECDEF INFO STATE
CNO
CSAF
DA
USCINCEUR
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

